

Our mortgage retention products

Effective Friday 17 May 2019

Top deals:

2 year fixed rate product

1.89% until 31/08/2021 up to 65% LTV with no booking fee and no completion fee - (Switcher)
(15988)

2 year discounted variable rate product

1.79% 2.70% discount off the West Brom's Standard Variable Rate until 31/08/2021 up to 75% LTV with no booking fee and no completion fee - (Switcher)
(15992)

All rates revert to Standard Variable Rate, currently **4.49%** variable

How to switch:

To process your clients switch, simply **click here**

This information is for the use of professional intermediaries only. It is not a consumer advertisement and should not be displayed as such or handed out to the public. Criteria is subject to change, please check before submitting applications.

Switcher fixed rates products

- When the initial product rate ends the rate reverts to Standard Variable Rate for the rest of the term, currently **4.49%** variable
- Daily interest
- Interest will be charged to the end of the month of redemption
- Overpayments below £1,000
(Any overpayments made will cause the amount upon which interest is charged, to be reduced at the month end)
- Early repayment charges apply for any payments made which exceed the overpayment allowance or if the mortgage is exited early. See Early Repayment Charges table.

Early Repayment Charges (ERC)

Fixed rate deal period	Year				
	Year 1	Year 2	Year 3	Year 4	Year 5
2 years	3%	2%			
3 years	4%	3%	2%		
5 years	5%	5%	4%	3%	2%

Max LTV (excl. fees)	Deal period	End date	Initial product rate	Min Loan	Max Loan	Legal fee	Completion fee	Booking fee	Free standard valuation	Cashback	Product code
65%	2 Year	31/08/2021	1.89%	£1	£1,000,000	N/A	£0	£0	N/A	£0	15988
75%	2 Year	31/08/2021	1.99%	£1	£1,000,000	N/A	£0	£0	N/A	£0	15989
90%	2 Year	31/08/2021	2.29%	£1	£500,000	N/A	£0	£0	N/A	£0	15990
65%	3 Year	31/08/2022	2.04%	£1	£1,000,000	N/A	£0	£0	N/A	£0	15995
75%	3 Year	31/08/2022	2.09%	£1	£1,000,000	N/A	£0	£0	N/A	£0	15996
80%	3 Year	31/08/2022	2.49%	£1	£1,000,000	N/A	£0	£0	N/A	£0	15997
90%	3 Year	31/08/2022	2.79%	£1	£500,000	N/A	£0	£0	N/A	£0	15998
65%	5 Year	31/08/2024	2.19%	£1	£1,000,000	N/A	£0	£0	N/A	£0	15999
75%	5 Year	31/08/2024	2.39%	£1	£1,000,000	N/A	£0	£0	N/A	£0	16000
80%	5 Year	31/08/2024	2.59%	£1	£1,000,000	N/A	£0	£0	N/A	£0	16001
90%	5 Year	31/08/2024	2.99%	£1	£500,000	N/A	£0	£0	N/A	£0	16002

These mortgage products are for a set period of time with a fixed end date. Depending on the date of completion the initial rate may be slightly less or more than the term stated.



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Switcher discounted variable rate products

- When the initial product rate ends the rate reverts to Standard Variable Rate for the rest of the term, currently **4.49%** variable
- Interest will be charged to the end of the month of redemption
- Overpayments below £1,000
(Any overpayments made will cause the amount upon which interest is charged, to be reduced at the month end)
- Early repayment charges apply for any payments made which exceed the overpayment allowance or if the mortgage is exited early. See Early Repayment Charges table.

Early Repayment Charges (ERC)

Fixed rate deal period	Year	
	Year 1	Year 2
2 years	1%	1%

Max LTV (excl. fees)	Deal period	End date	Discount off SVR	Initial product rate	Min Loan	Max Loan	Legal fee	Completion fee	Booking fee	Free standard valuation	Cashback	Product code
75%	2 Year	31/08/2021	2.70%	1.79%	£1	£1,000,000	N/A	£0	£0	N/A	£0	15992
80%	2 Year	31/08/2021	2.50%	1.99%	£1	£1,000,000	N/A	£0	£0	N/A	£0	15993
90%	2 Year	31/08/2021	2.30%	2.19%	£1	£500,000	N/A	£0	£0	N/A	£0	15994

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